



32702 479th Ave • Elk Point, SD 57025

Phone: 605-356-3034

Fax: 605-9665387

E-mail: nlafferri@longlines.com

Nathan LaFerrier

Grain Merchandiser

www.southeastfarmers.com

Discounts

All discounts are on a load by load basis

Corn:

Test weight:	1 cent each pound	53.9 – 52.0
	3 cents each pound	51.9 – 50.0
	5 cents each pound under	50.0

Moisture Discount: For Cash sales and Delayed Price the schedule will be 1.4% per point shrink and 5 cents per point drying over 15.0%.
These discounts will be prorated to the 1/10

Moisture	Shrink %	Drying Charge
15.1	0.14	0.005
15.2	0.28	0.01
15.3	0.42	0.015
15.4	0.56	0.02
15.5	0.7	0.025
15.6	0.84	0.03
15.7	0.98	0.035
15.8	1.12	0.04
15.9	1.26	0.045
16	1.4	0.05

For Warehouse: Drying will be 1.4% shrink and .05drying starting at 14.0% moisture.

FM:	4 cents	3-4
	5 cents	4-5

Damage Discount:	Sour or Musty:	8 cents per bushel
	Infested:	3 cents per bushel

0 – 5%	No discount
5.1% - 10%	2 cent each point
10.1% - 20%	3 cents each point
Over 20%	Subject to rejection or Buyer's discount at delivery



32702 479th Ave • Elk Point, SD 57025

Phone: 605-356-3034

Fax: 605-9665387

E-mail: nlafferri@longlines.com

Nathan LaFerrier

Grain Merchandiser

www.southeastfarmers.com

Beans

Moisture: 2% contract price each ½ over 13 subject to rejection @ 15%

Test weight: 1 cent each pound 54-52
2 cents each pound 51.9-50
Under 50 subject to rejection

Splits: 1 cent each 5% over 20
Over 40% subject to rejection

Vistive Beans: Moisture must be below 13%. All visitve beans must be sold by July 31st 2010.

All discounts Tables subject to change with out notice.