



September 29, 2008

Dear Supplier/Producer/Custom Cattle Feeder:

The long awaited implementation of the mandatory country of origin labeling (COOL) laws, found in the 2002 Farm Bill, is upon us. Effective October 1, 2008 Heritage Feeders L.P., and TLW Land & Cattle L.P., are required to document the country of origin of each animal received by our operations. We plan to comply with the legal requirements by utilizing a combination of standardized documents drafted by industry trade groups and referred to as follows:

Document 2: Continuous Affidavit/Declaration (one on file with Heritage/Blanket)

Document 3: Country of Origin Declaration (specific to each delivery/stamp on invoice)

#### **Continuous Affidavit/Declaration**

Enclosed is a Copy of Document #2, the Continuous Affidavit/Declaration which each Supplier/Producer/Feeder will need to maintain on file with Heritage & TLW. Once this is complete please sign, date, and return the declaration to Heritage Feeders, P.O. Box 2410 Oklahoma City, OK. 73102, or fax to the Oklahoma City office 405-702-7063.

#### **Country of Origin Declaration**

Enclosed is a Copy of Document #3. As this relates to Suppliers and Producers please incorporate the items found within this declaration onto the face of your invoice. In the case of Cattle Feeders please complete please sign, date, and return the declaration to Heritage.

Background: COOL regulations require that producers certify they have "firsthand knowledge" of the origin of the cattle. If a supplier or feeder did not raise the animals they must provide us with documentation of "firsthand knowledge" of the origin from the producer. However, if the cattle were in their possession prior to July 15, 2008 they will be classified as USA origin and the supplier/feeder will provide certification of "firsthand knowledge" of such. Therefore, all future purchases will require a Country of Origin Declaration specifying either the producer's "firsthand knowledge" or a producer's possession of an earlier declaration according to the cattle's respective country of origin. Customer cattle being fed and marketed by Heritage or TLW will also require the same Country of Origin Declaration specifying either "firsthand knowledge" or a producer's possession of an earlier document specifying the cattle's respective country of origin.

Additional information regarding the COOL program is available at the following website: [www.ams.usda.gov](http://www.ams.usda.gov) or by contacting Mike Betschart or Chad Clift at 405-443-2623 or 443-2627. We appreciate your cooperation in complying with these further regulations.

Respectfully,

Heritage Feeders L.P., and TLW Land and Cattle L.P.