

The purpose of the Grain Originator is to develop, promote and increase Prairie Central Cooperative's producer origination and risk management marketing programs. This is accomplished by managing producer grain accounts, developing risk management marketing plans for producers, promoting the grain programs and policies of Prairie Central Cooperative and soliciting prospective producers for their grain business.

Key success in this position is the ability to develop relationships with our grain producers, gather market information , perform country sales calls and communicate with producers through the many technology methods.

Desired Skills and Experience

Strong oral and written communication skills.

Experience with Microsoft Excel, Word, PowerPoint.

A Series 3 Commodity Brokers license is a plus, but not required.

Grain marketing/sales experience with a focus on agriculture is required.

Two year Associates Degree or relevant work experience.

Valid Drivers License.

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